

**IEPC Meeting**  
**July 24, 2023**  
**9:00 am - 10:30 am PT**  
**Meeting held by Zoom Video Conference**



## **Agenda & Minutes**

*All people present at this meeting must have a signed IEPC Non-Disclosure Agreement (NDA). All content and discussions in this meeting are held to confidentiality in NDA.*

**Present:** John Wallace, Roneet Lev, Sameer Mistry, Andrew Fenton, Don Shook, John Ellison, John Hawkins, Kavitha Weaver, Les Burson, Michelle Kalinski, Nicholas Lopez, Robert Chavez

**Guests:** James Keaney, Scott Adler

**Admin:** Amoritia Hewett

1. Introductions
2. Speaker sessions
  - a. *Successful ED Throughput in Today's World – Scott Adler*
3. Approval of May and June Minutes
  - a. Approved
4. Financial Report and IEPC Operations
  - a. Reported net income is about the same in 2023 as 2022
5. Group Business Strategy and Governance
  - a. Reimbursement
    - i. MediCal Rate Increase
    - ii. NSA
      1. IDR process creating payment difficulty. IDR fee increase of \$50.00 for 2023.
    - iii. Anthem No Pay
      1. Update on appeals process coming up.
    - iv. Kaiser
      1. IDR recommended (voluntary in CA).
      2. Raised rates but did not specify metric used (changed from billable to allowable).
  - b. Practice Management
  - c. Legislation
    - i. CalACEP update
      1. Billion dollars allocated to primary care and another billion to specialties. \$200mil budgeted for emergency services. \$700mil budgeted for psychiatric services.
      2. Previous rate increase took place 20 years ago. Recent increase largest in history.
6. Executive Director's Report
7. Roundtable
  - a. Roneet -- followed up with Andrea (billing company) and was surprised with lack of negotiation.
  - b. Andrew – shared struggles with Kaiser.
    - i. Roneet suggested IEPC signing letter as a group

- c. Sameer – GI group pulled out after wanting to increase stipend. Patients to be transferred to sister hospital when needed.
- d. Don – Filed over 1000 cases and won one batch against Blue Shield (requested 80% of charges). Payment being ignored by Blue Shield.
- e. Michelle – Asked how others felt about financial implications with documentation changes and how emergency ultrasounds/EKGs being billed.
  - i. Roneet, Andrew, and Don advised their groups are billing.
- f. Les – Zoom meetings scheduled with multiple billing companies.

### **Next Meeting**

Conference Call Monday, August 28 – 9AM Pacific Time

Proposed IEPC 2023 Calendar – 4th Monday of the Month

- August 28
- September 18 – 3<sup>rd</sup> Monday
- October 23
- November 27