

IEPC Meeting
February 23, 2021
9:00 am - 10:30 am PT
Meeting held by Zoom Video Conference



MINUTES

All people present at this meeting must have a signed IEPC Non-Disclosure Agreement (NDA). All content and discussions in this meeting are held to confidentiality in NDA.

Present:

Attendees: Tim Korber, John Wallace, Sameer Mistry, John Ellison, Kavitha Weaver, Peter Anderson, Robert Chavez, Peter Mishky, Andy Fenton, Roneet Lev, Reb Close, Don Shook, Jorge Vournas, Chad Clark

Admin: Julie Hewett, Danielle Inscoe

AGENDA:

1. Introductions
2. Approval of minutes 1/25/21
 - a. Approved as submitted.
3. Financial Report
 - a. Update on 501(c)6 status
 - i. Form to change IEPC's filing status from C Corp to 501(c)6 has been filed.
 - b. Bank Update
 - i. Banking is being reconciled between QuickBooks and the Bank of California.
4. Business Strategy and Governance
 - a. Update on MIPS/CEDR
 - i. John Wallace spoke to ACEP about CEDR. For 2020-2021 most EDs will qualify for hardship exemption.
 - ii. Don Shook mentioned they use the hospital based data.
 - iii. Only CDER and Virtuuity qualify as a 'quality registry', essentially making ACEP's CDER the only option for independent groups. Brault's billing company is including the CDER data reporting as part of their billing fees. This is a signal for other billing companies to absorb this fee rather than be based by individual groups.
 - b. Update on EMBC Meeting
 - i. John Wallace, Roneet Lev and Andrew Fenton met with Lisa Mauer and Marc Futernick from EMBC. We noticed some shared and different culture. EMBC focuses more on democratic group structure rather than size of group. They do not have non-disclosure or non-compete agreements. They have 16 groups with over 4 million ED visits.
 - ii. Cost of joining EMBC would more than double IEPC's membership dues. No one present in favor of joining if each group must pay \$10,000 dues to EMBC. John to reach out for further information on dues cost.
 - iii. EBMC is working on group benefit purchasing that they expect would cover their dues. They would want IEPC to join EMBC in order to use their benefits.
 - c. Presentation of EDDBA 2019 Data
 - i. Tabled

5. Advocacy and Legislation Review
 - a. Federal Surprise billing legislation
 - i. List of ED practice costs as relative weight range to total business revenue:
 1. Billing fees – 5-8%
 2. Malpractice – 2-4%
 3. Administration – 2.5-4%
 4. Banking, Insurance, and Outsourcing – 1.5-2.5%
 - a. Credit Card e.g. Transfirst and Banking
 - b. D&O Insurance
 - c. Accounting and Payroll
 - d. Schedule Maintenance e.g. Shift admin
 - e. MIPS management – CEDR/QCDR
 - f. Professional Organizations e.g., IEPC, EDDBA
 - b. CMS final rule on Medicare reimbursement for 2021
 - c. California legislation proposal for obligate HP downcoding
6. Executive Director Report
 - a. Suboxone prescribing for more than three days requires an X Waiver. Congress will hopefully be voting on this issue shortly.
 - b. IEPC will explore our own benefit package.
7. Roundtable
 - a. COVID from the trenches
 - i. Lowered numbers for COVID reported by several in attendance.
 - ii. The group discussed antibody treatments, and concurrent influenza and strep case.
 - b. Telemedicine options were discussed. Individuals reported that some hospitals are unable to bill for telemedicine visits. Reimbursement requires that telehealth visits be for new patients.
 - c. Pete Anderson discussed Orange County's "Be Well" psychiatric facility where 5150 patients can go to this facility rather than the ED.

Next Meeting

Conference Call Monday, March 22nd – 9 AM PST