

MINUTES



*All people present at this meeting have signed an IEPC Non Disclosure Agreement (NDA).
All content and discussion in this meeting is held to confidentiality in NDA.*

PRESENT: Brett Wiley, Mike Gertz, Steve Sornsin, Ian Kramer, Steve Shea, Roneet Lev, Marc Kobernick, Andrew Fenton, Cary Mells

1. Meeting was called to order at 9:00AM.
2. Introductions were made.
3. Membership
 - a. Approve: 50% dues rate to groups with <10,000 annual visits
 - b. Ojai Valley – 8,000 year group, will talk to them again
 - c. Sierra Emergency Medical Group – Roneet will contact
 - d. Sharp Memorial – Brett will contact
 - e. Eden Emergency Medical – in paperwork stages
4. Financial Update
 - a. Brett provided report. We have about \$18,000 year-end extra.
5. IEPC 2013 Survey Monkey
 - a. Survey is complete, minus 2-3 groups.
 - b. Roneet will review report from Brett and then email individually to each group. We will keep financial data blinding, but will not blind information such as billing, groups, malpractice, brokers.
 - c. Only groups who submitted data will get this data.
6. Billing Audit Tool
 - a. Brett and Roneet had conference calls with EGO, PC, Synergistics and pending contact with PhyCon.
 - b. HIPPA Compliance and DE identified data – Brett talked to people and found it would be best to remove all identifiers from data.
 - c. Cary will meet with Brett to review Audit Tool, his group does their own billing.
 - d. Financial Categories – we discussed splitting or grouping financial categories. We agreed on the following groupings:
 - i. Cash
 - ii. Commercial – Contracted
 - iii. Commercial – Non-Contracted
 - iv. Medicare
 - v. Medicare Managed Care

- vi. Medi-Cal
 - vii. Medi-Cal Managed Care
 - viii. EMS Fund
 - ix. Work Comp
 - x. Other
- e. Goal is to have a few groups on board with the tool by next month.
- 7. Payer Matrix
 - a. We have collected 6 group's payer matrix. This is sufficient data to share in a blinded fashion. The groups that have shared the data will be able to have access to this. Brett will prepare.
- 8. EDBA
 - a. The 2013 EDBA data is due. Only half our groups have turned in data. We request that all groups work on this data submission. You can turn in electronic copy to Brett AND to EDBA.
- 9. Marketing
 - a. First Annual Report is complete for Scripps Mercy Group. We can share copy under confidentiality agreement.
 - b. It is highly recommended that your group create a similar report. Once you have your EDBA data you can collect bio information on each your practitioners and Roneet will help you create a report.
 - c. IEPC will be an exhibitor and sponsor at California ACEP conference. We are ordering bags for the conference.
- 10. LA Care

Ian described problem with LA care in that this Medi-Cal managed care group does not have an adequate network, not enough contracted hospitals, no transfer agreements, and does not pay when the ED or hospital ends up taking care of patients out of network. Ian and Andrew met with California ACEP about this problem. It was suggested to get a local legislative champion for this issue.

Andrew described a case where legal solutions were in favor of emergency physicians. In a case where an IPO went bankrupted and did not pay ED bills, the larger (HealthNet) organization was found liable to pay the bills. Further information is on the California ACEP website.
- 11. Scribes

There was a discussion about the benefit of scribes. Cary offered to talk to anyone who is considering using scribes. The Tri-City group has used them for a number of years.

Roneet mentioned potential computer technologies that make documentation easier and eliminate the need for scribes and also make

documentation more efficient. One such example is Forerun, <http://www.forerunsystems.com>. Roneet heard a nice presentation from this group, and knows of people of who like the system, but has no experience with it.

12. T-System
 - a. There was open discussion from T-System users.
13. Next Meetings
 - a. Conference call: Monday, March 24, 2014 at 9:00am.
 - b. Meeting: Thursday, June 12, 2014 from 10:00am – 3:00pm at Westin Long Beach (the day before California Annual Assembly)

Respectfully submitted,

Roneet Lev

Please advise any corrections